



Strategic Intelligence from Patents

- > State of the Art
- > Freedom to use
- Potential new technology areas
- ➤ Key players now and who is looking for the future!
- Market Intelligence
- Competitor Intelligence
- > Technology Intelligence
- > Finding research and/or commercialisation partners



Patent information for researchers

- > Allows a rapid assessment of state of the art
- > Avoids re-inventing the wheel
- > Identify existing work on which to build
- > Identify valuable research topics
- > Identify potential research collaborators
- > Identify potential industry partners
- Provides comfort & security to funders or for further investment



Patent information for Industry

- Provides comfort & security for further investment
- Can protect market for limited period to gain competitive advantage
- > A source of new technologies/solutions/opportunities
- > A platform on which to build new products or services
- > Find research collaborators
- > Find industry partners
- Competitor intelligence
- > Identify non-competing licence opportunities



Why Patents

- > The **largest** freely available technical publication resource
- > Patents are often the **only** publication on a subject
- Patents are usually the first publication
- ➤ Large resource : 80+ million documents
- > **Growing** Rapidly: 2 applications every minute



PatentsNot just IPR/legal information

- Bibliographic Information (who, where, when companies and individuals)
- Technical Information (state of the art, background, research areas)
- Legal Status Information (freedom to use, regions protected in)
- Commercial Information (future markets and territories)



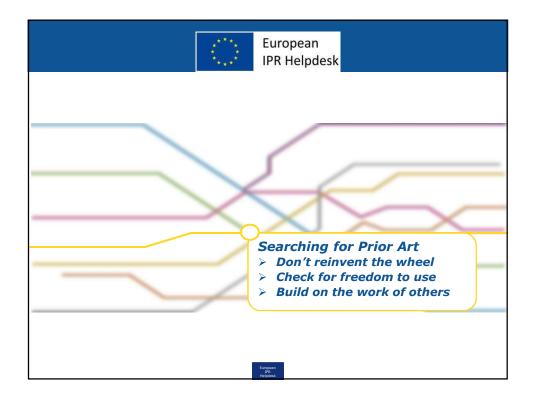
PatentsHighly structured and classified

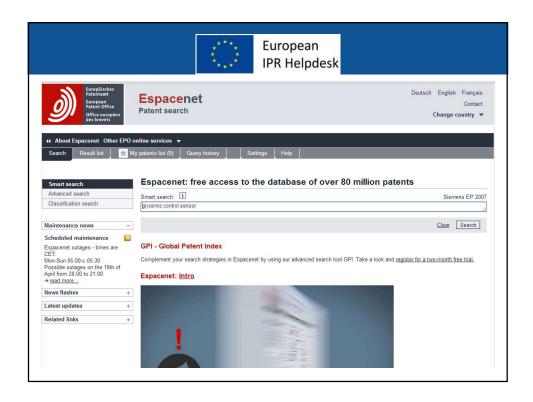
- > Technical classification
 - 60,000 IPC (International) classes
 - 120,000 ECLA (European) classes
 - 250,000 CPC (Cooperative EPO and US) classes
- > Time and region classification
 - reveal trends over time
 - geographical activity past, present and future!

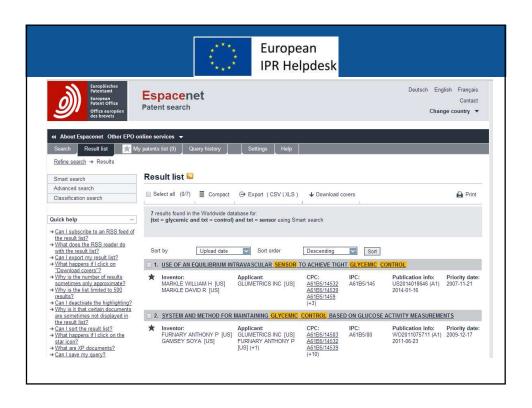


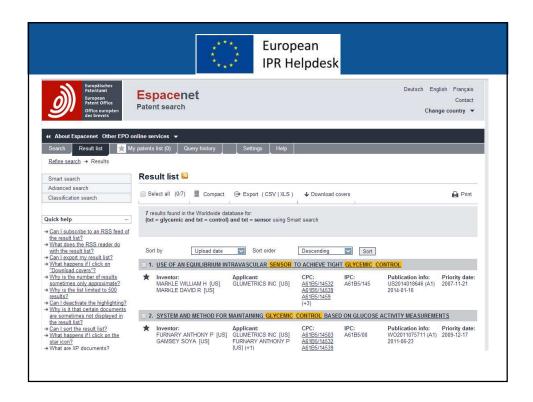
Free patent searching

- > European Patent Office Espacenet
 - www.espacenet.com
- ➤ World Intellectual Property Organisation Patentscope
 - patentscope.wipo.int
- > Google patent
 - www.google.com/patents
- National patent offices

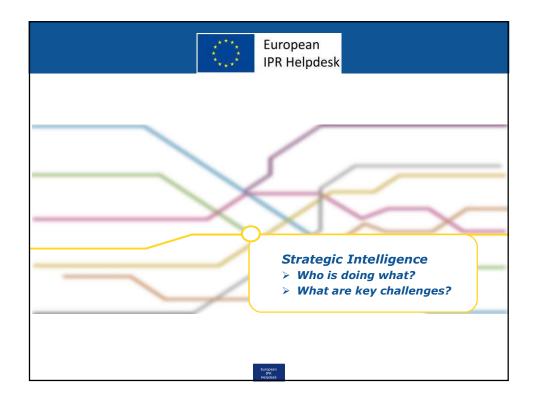




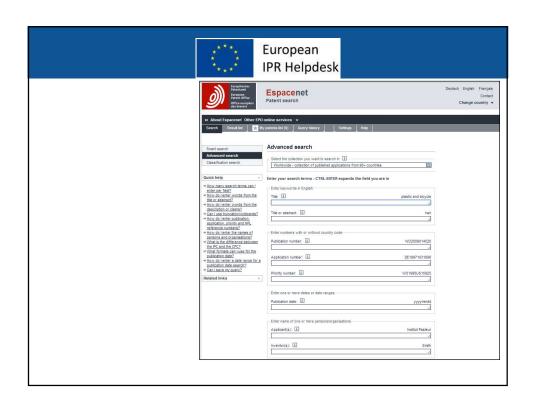


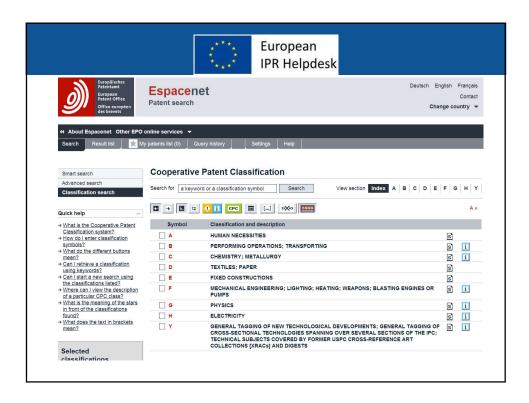


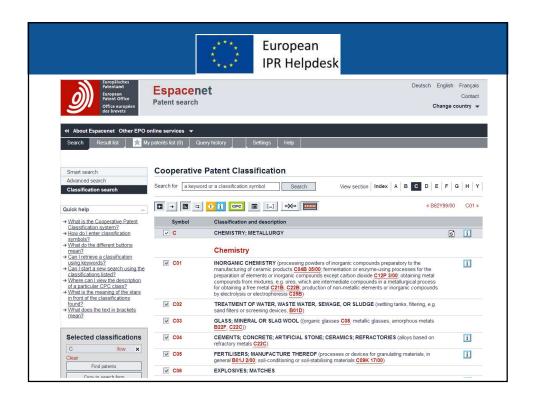


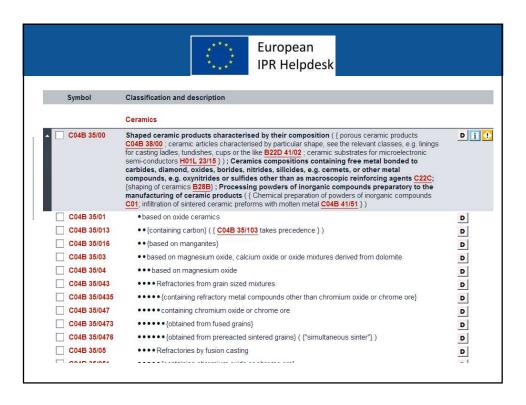








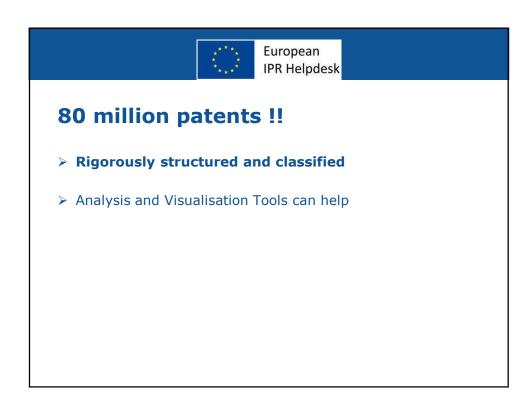


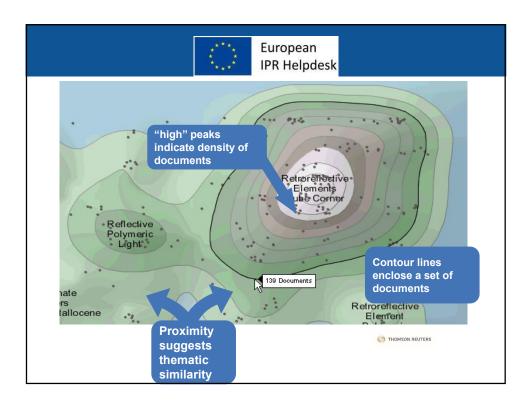


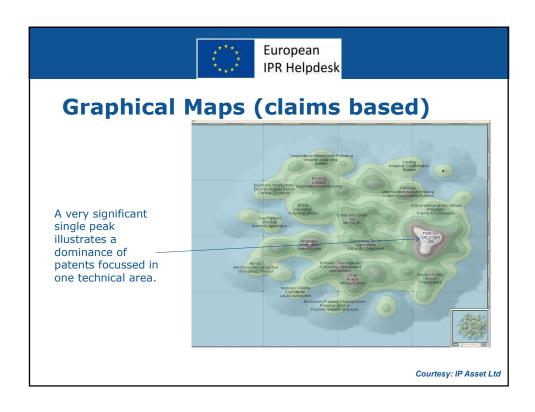






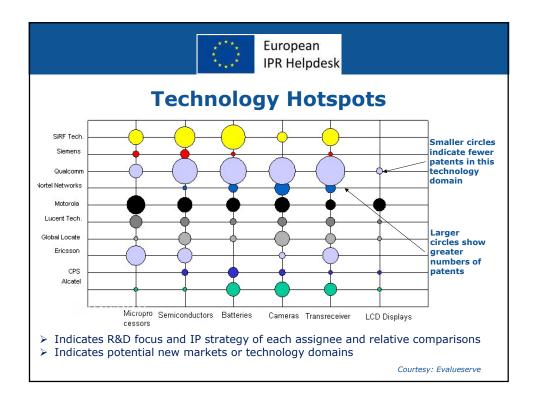


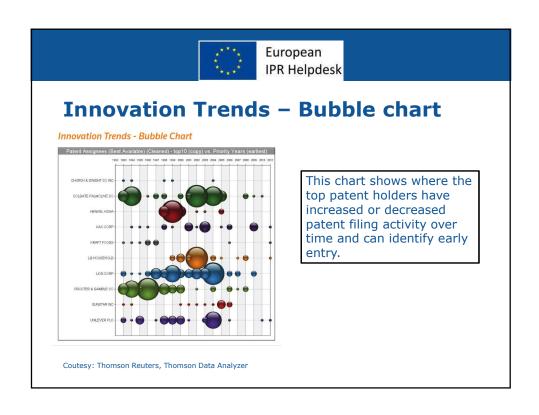


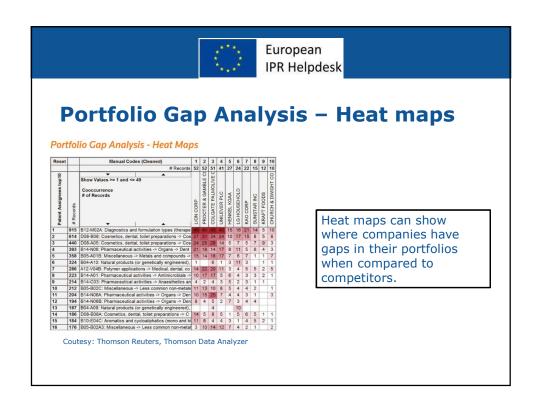


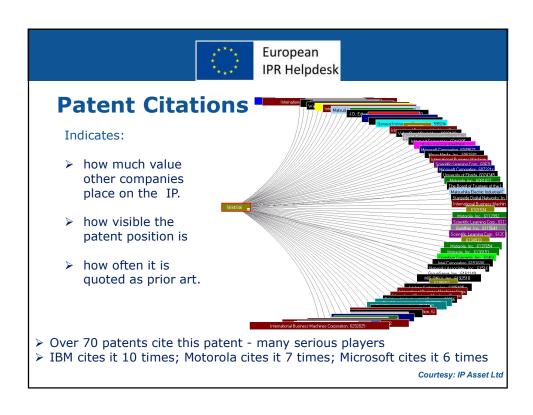
















Summary

- ➤ Patents are a valuable source of information and strategic intelligence to help understand the landscape:
 - State of the Art
 - Freedom to use
 - Key players/companies, researchers
 - Market Intelligence
 - Competitor Intelligence
 - Technology Intelligence
 - Geographic Intelligence
 - Trends over time
- > And can contribute to building strategies and plans for
 - Knowledge Management
 - Dissemination
 - Exploitation

