



# SMEs go Health Newsletter

Newsletter Volume 2, No 1 - June 2007

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### Success Stories

👏 *The fact that there is an experienced support service on all questions concerning EU projects keeps the hurdles low for Amaxa GmbH's future EU activities. In the meantime Amaxa GmbH has taken the role of coordinator in a second FP6 project and is looking forward to future research cooperations in the 7th Framework Programme".* 🎉

**Dr. Birgit Nelsen-Salz**  
EU project INHER, Amaxa Biosystems, Cologne, Germany.

See the Success stories here

## EVENTS

**Get connected! A VIRTUAL BROKERAGE EVENT is organised between 25 and 29 June 2007 on [SMEsgoHealth.org](http://SMEsgoHealth.org)**



This VIRTUAL BROKERAGE EVENT is designed to help identify research interests in the Health area **at European level** and maximise the involvement of SMEs and academic organisations in research projects in the field of Health/Life Sciences of the 7th Framework Programme (FP7). To this end, all 29 partners of the "SMEs go Health" network have collected and selected relevant partner searches and profiles from academic researchers and companies in their own countries.

The classification of the partner searches and profiles is done according to topics open for submission in Call 2 of Health theme but can also be searched upon any keyword.

**Experts from "SMEs go Health"** support their national candidates to match profiles and contact potential partners among more than 1.100 profiles collected up to now in 35 countries.

In particular, the network will perform during one week - **from 25 to 29 June 2007** - an **intensive "matching" process**: this means we will **assist one by one each company and academic researcher from the database to find relevant partners**.

Make sure your profile is up-to-date and that you have chosen your "Topics of interest for the next FP7 HEALTH Call(s)". You can access the profiles and partner searches accessible in the SGH database [here](#).

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## Learn from the experienced! SMEs go Health Information and Training Session



The aim of the 1st Information & Training Workshop is to provide comprehensive information and to train Health and Biotech SMEs, researchers, industry, associations, representative of Bio Clusters and Bio Incubators for

successful participation into FP7 Programme projects.

The event is organized by 2 European initiatives "SMEsgoHealth" and "Match2BIOSME", whose networks consist of experienced partners from more than 27 European countries. If you are SME, research institution, university, industry, representative of a bio-cluster, a bioincubator, an association, or public health service, take advantage of receiving comprehensive information and training in 1 day! Registration online: <http://lotus.viaria.lv/VR/BD.nsf> or by e-mail: [dianak@edi.lv](mailto:dianak@edi.lv).

➕ [Read the complete article](#)

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## Further Life Sciences Events:

**1. 32nd FEBS Congress on MOLECULAR MACHINES**, this congress will take place in **Vienna (Austria) from 7 – 12 July 2007**.

**FEBS2007** will provide an attractive scientific programme, presenting the latest achievements in the fields of **Biochemistry, Molecular and Cellular Biology** with more than **150 invited speakers**. The major theme of FEBS2007 shall be **"Molecular Machines and their Dynamics in Fundamental Cellular Functions"**.

➕ [Read more about this event...](#)

**2. The Bioseparation Seminar**, this seminar will be held **from 22 – 27 July 2007** at Jacobs University in **Bremen (Germany)**.

Project coordinator is  
FFG-Austrian Research Promotion  
Agency  
European and International Programmes.

SMEs go Health is an SSA co-funded by  
the European Commission under FP6,  
grouping 29 expert organisations in  
Europe to support successful SMEs'  
participation in FP7.

[www.smesgohealth.org](http://www.smesgohealth.org)

It is a **five-day seminar & workshop** designed for engineers, protein chemists and scientists in life science industry and managers responsible for bioprocess development.

[+ Read more about this event...](#)

**3. EuroBio 2007**, this event will take place in **Lille (France) from 26 to 28 September 2007**, further to the success of the edition in Paris last October.

The 4 main aspects that make this event unique – **conferences, a trade exhibition, a business convention and a recruitment drive** – bring together partners from the worlds of Research, Industry and Finance in biotechnology, healthcare, agro-bioindustry and related sectors.

[+ Read more about this event...](#)

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## OPEN CALLS



The official publication of the second Health call, **FP7-HEALTH-2007-B**, is planned for **18 June 2007 with a deadline on the 18th of September 2007**. The research topics open for project submission are already available since December 2006 and can be found the **Workprogramme 2007** (please check 2007 Health Work Programme).

[+ More information is available here...](#)

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## NEW PARTNER SEARCHES AND COMPANY RESEARCH PROFILES PUBLISHED

SMEs go Health mission is to establish partnerships between companies, particularly Small and Medium Enterprises (SMEs) and academic institutions in order to prepare a joint research project by using the funding opportunities of FP7. 285 new know-how profiles of SMEs or academic institutions interested in European collaboration have been registered in the SMEs go Health online database for the Health Theme of FP7 Call since April 1st 2007.

1. BIOTECHNOLOGY, GENERIC TOOLS AND MEDICAL TECHNOLOGIES FOR HUMAN HEALTH -> 163 profiles
2. TRANSLATING RESEARCH FOR HUMAN HEALTH -> 230 profiles
3. OPTIMISING DELIVERY OF HEALTH CARE TO EUROPEAN CITIZENS -> 75 profiles
4. OTHER ACTIONS ACROSS THE HEALTH THEME -> 9 profiles.

Check your potential complementarities in collaborative research projects in the project database [here](#).

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## THE WAY TO BETTER SUCCESS IN FP7

**More companies, particularly Small and Medium Enterprises (SMEs) shall use the funds of FP7**



To increase the participation of SMEs the European Commission made the 7th EU Framework Programme in Health Research more attractive for this target group. Out of the share of 6 billion Euro dedicated to the Health Theme in FP7, lasting from 2007 -2013, the share going to SMEs is expected to be at least 15% or 900 million Euro - an impressive figure making it interesting to consider this funding instrument.

Furthermore FP7 has a broader approach to health research than the previous Framework Programme covering also new areas, such as medical technologies and public health. Simplified rules also make the participation in this programme easier. Partnerships between SMEs and academic institutions become more and more important. SMEs go Health helps to find suitable partners for preparing FP7 research projects.

[+ More information can be found here.](#)

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## Tips from coordinators & project participants

Share your experience and knowledge on FP7 participation/submission, send tips and tricks to your SMEs go Health contact for publication in the Newsletter.

The description of the coordination and organisation of the project is a major part of the proposal, as it is one of the evaluation criteria of the Commission.

On most, if not all, of the successful proposals, Project Coordination is a full Work Package (typically the first or the last one).

Gathering all the information in a Work Package allows you to check all the organisational information (milestones, reporting, consortium meetings...) at a glance.

✚ Contact the SGH network coordinator : [ines.haberl@ffg.at](mailto:ines.haberl@ffg.at).

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## RELATED INFORMATIONS

### Successful seminar on FP7 held at the BIOMED ISRAEL 2007



At the BIOMED ISRAEL 2007 conference, which took place in Tel Aviv, June 5-7 ISERD along with the European Commission and the SMEs go Health Project organized 2 sessions:

- "BIOTECH'S GLOBAL STATUS: EUROPE" Chaired by Stephan Hogan, Head of unit Horizontal aspects and coordination at the European Commission. Speakers in the session include: William Brooks - Senior Investment Manager Life Sciences, Quest Management, Belgium and Michael Leader - Healthcare Council Director, EuropaBio.
- "EU STEM CELL RESEARCH", Chaired by Eva Rockman, Director of the Health Department at ISERD, Charles Kessler, Scientific Officer in Directorate F (Health) European Commission, gave a lecture about "EU Support for Stem Cell Research". This session was part of the International Stem Cell Meeting, held as part of BIOMED IL 2007. Other speakers described stem cell research projects funded by FP6, and included: ALEJANDRO J. Madrigal - The Anthony Nolan Research Institute Royal Free Hospital, London, UK and Agapios Sachinidis Center Of Physiology And Pathophysiology, University Of Cologne, Cologne, Germany Israeli researchers, from academia and industry had the opportunity to discuss question regarding submission to the Health 2nd Call, with Dr. Hogan and Dr. Kessler, in individual one-on-one meetings.  
The researchers expressed satisfaction and appreciation for these meetings.

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**EFBIC RED: a bridge on red biotechnology between China and Europe**

### EFBIC can help you be involved in EU-China Collaboration networks.

**EFBIC RED**, *European Focus on Biotechnology with China*, is a Specific Support Action (SSA) co-funded under Framework programme 6, aiming to establish strategic relations with high-level decision-makers and scientists from Europe and China.

The project will last for 2 years and its overall goal is the establishment of research collaborations of common interest in the HEALTH area with collaborative EU-China networks, and to build on good relations and achievements established during the earlier **EFBIC programme**.

**EFBIC RED** identified 6 scientific topics with potential of promoting European Chinese Corporation: Traditional Chinese Medicine, Regenerative Medicine, Diabetes, Genomics for Health, Ageing and Infectious diseases.

Coordinator: **Jens Sundbye**

✚ More information can be found [here](#).

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